

LD Day Care Market Sounding

23/07/21

Presentation delivered by John McEntee AD(Assistant Director) Disability Services, SHSCT see attached.

Questions raised by attendees

Lesley Leeman AD Performance & Improvement SHSCT introduced question and answer session advising attendees that that the purpose of market soundings event was to listen to the views of providers, respond to questions or thoughts on the presentation and to assist the Trust in identifying need in whole or part or in a range of different ways. Attendees were asked when raising a question to identify themselves and their organisation if they wanted to and were advised a record of questions raised and responses would be formally recorded and shared on the SHSCT website and with all attendees and anyone else who could not make it to Market Soundings event.

Question 1)

What is the overall timescale for going to tender and what would be the anticipated start date of contract?

Lesley Leeman – At this stage we don't have a timescale but we want to use the information gathered today to see if we can meet the need. The Trust wants to firm up the views raised from you all today and get provision in place as soon as possible.

John McEntee – The Trust have a pressing need as currently 44% of service users are not getting the service they were receiving back in 2019 and these figures do not include new service users within the teams, so there is an urgency to meet this need.

Question 2)

We are registered with RQIA for other services / Trusts but not day care – what would the timescale for RQIA registration be?

Lesley Leeman – RQIA guidance is available on their website, the link to this is within the PowerPoint presentation

Bronagh McKeown Head of Disability Daycare services SHSCT– Normally 4- 6 months but depends on the robustness of the application form. Providers would need to have discussions with RQIA as registration could be potentially dealt with through variation if providers have other registered services. RQIA will determine.

Question 3)

Is this a long term situation or an interim measure to get the Trust over the line?

John McEntee – Long term need is there

Would that be clear at the signing of the contract? As RQIA application is quite onerous, so providers would be looking at long term investment to make it viable

John McEntee – Once it gets to the contract stage this can be addressed

Question 4)

What specific catchment area / boundaries will this cover?

Bronagh McKeown – The greater need is in the Newry area, 3-4 mile radius, but there is also additional need in the outlying areas

Question 5)

Will these new services have an impact on current services?

John McEntee – These are additional services that are needed so will have no negative impact on the existing services

Question 6)

Referenced a previous regional transport contract which ceased and enquired if this would be a similar situation?

Lesley Leeman – Advised that there were 3 needs to be met so it may be possible to use a consortium of providers. Transport providers have the opportunity to engage in part or in full

John McEntee – You have touched on a point that relates to the regional transport contract and I will be happy to follow up with you outside of this event

Question 7)

What is the Trust expectation in terms of meal provision?

Bronagh McKeown – This depends on assessed needs of the individuals, a hot or cold meal or a packed lunch are suitable as long as they meet this assessed need

Lesley Leeman – Does this mean they might not need a kitchen? Could you bring it in?

Bronagh McKeown – Yes you could, as long as it meets the assessed need of the individual

Question 8)

The suitability of staff for medication needs would be level 5 nurses, can Trust help with getting these in place?

John McEntee – We could take it away and look at that

Question 9)

Are you looking for a readymade solution or are you willing to wait until providers develop their services to meet the need?

Lesley Leeman – The Trust have an immediate need to meet so if it was ready made then we would go with it but if there was development needed we would wait

John McEntee – The Trust are prepared to look at different options but providers would need to deliver a high quality service, that meets the three needs, within a suitable time frame

Lesley Leeman – If you have any other thoughts / questions which you may not want raise today please add to your questionnaires at the end as we are keen to get as much information as possible from you all

Question 10)

What about co-production?

Lesley Leeman – This is about engagement to try and find a solution. The Trust know what the need is, not sure how to meet it at the minute

Question 11)

How will staffing costs be met?

Lesley Leeman – The Trust has a need for mixed provision of day care and day ops. Through a tendering process providers can deliver costs for the Trust to consider

John McEntee – This engagement is focused on the need for registered day care

Q 11a)

To provide these services will be costly so providers would need assurances of long term contracts to justify doing so?

Lesley Leeman – The Trust do appreciate your comments and will take them on board as part of these marketing soundings

Participant survey information collated indicated the appetite for individual and consortium approaches.